

HONERED TO BE HERE!



JEROEN DE PUNDER CEO Social Care Network Social Entrepreneur & Big dreamer • Ambitious to Do Good Better









DUTCH TECH SCALE-UP WITH A BOLD MISSION

10 jaar
social
enterprise



55

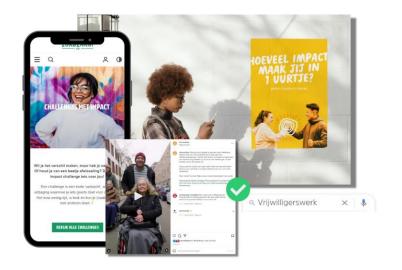
We believe that everybody has the potential to do good, as long as it's easy to do so.

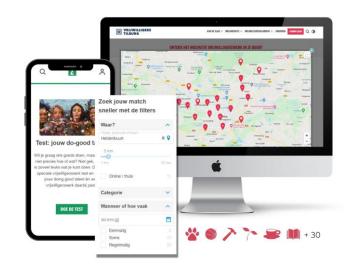
(and online tooling can be of added value)





HOW WE BOOST (NEW) VOLUNTEERING POWER...





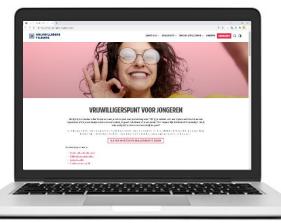


REACH & INSPIRE

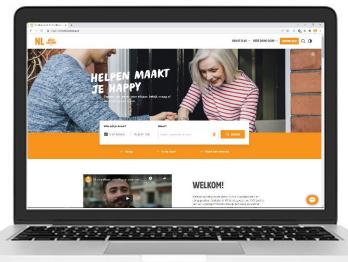
MATCH

(RE)ACTIVATE











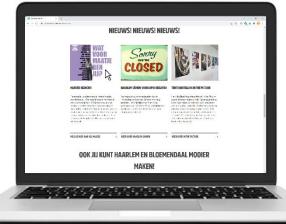






1 National platform
70 connected whitelabels
With LOCAL content / campaigns
ALSO P2P HELP

HAARLEM WOOR EUKAAR





SOME FACTS & FIGURES 2021

All our volunteering platforms

12.000

vacancies live evey day

108.500

online matches

2.250.000 site visits



180.000

participants

<40years

54% 25%

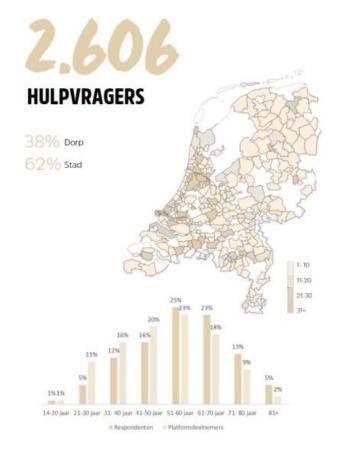
<25years



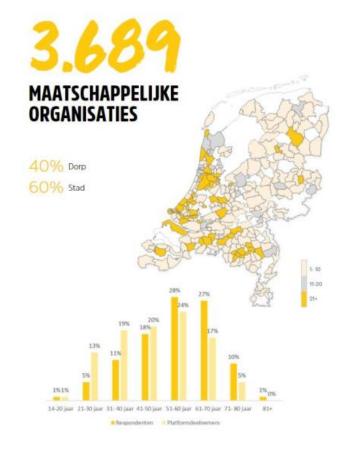


15.249 participants shared their feedback





- i.r.w. prof. dr. Lucas Meijs, Erasmus University
- 8th edition



SOME INSIGHTS ON DIGITALISATION ON DIGITALISATION VOLUNTEERING...



Every match on the platform has 2x impact: for demanders for and providers of help



LESS LONELINESS

88% claims to be less lonely thanks to volunteering



NEW FACES

36% claim they do voluntary work for the first time



MORE SELF-RELIANT

52% says a online platform is essential for them to find help



NEW FACES

29% say they do more voluntary work, because they are triggered online



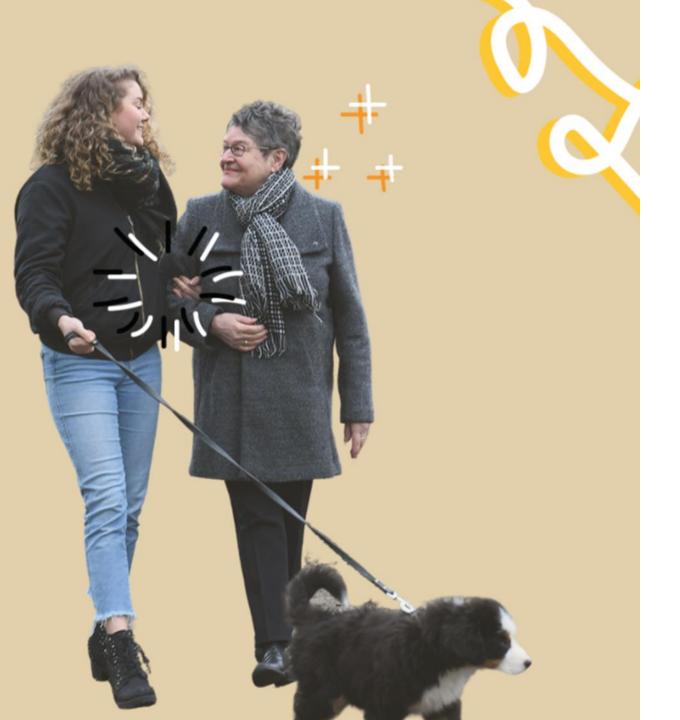
FLIP THINKING

71% solves it's own need for help by doing voluntary work (double impact)



SOCIAL COHESION

62% is volunteering because they want to meet new people



DIFFICULT TIMES ACCELERATE THE EVOLUTION OF DOING GOOD

- New ways of volunteering are 'born'
 - From home/online: Last year 21% of all our volunteering activities
 - And it increases accessibility/ diversity

LOWER THE HURDLES IS KEY

Availability of choice is of big importance

- Highest score in the research
- 3x as much '1-off' volunteering matches than in previous years
- Present a calendar

Tip!

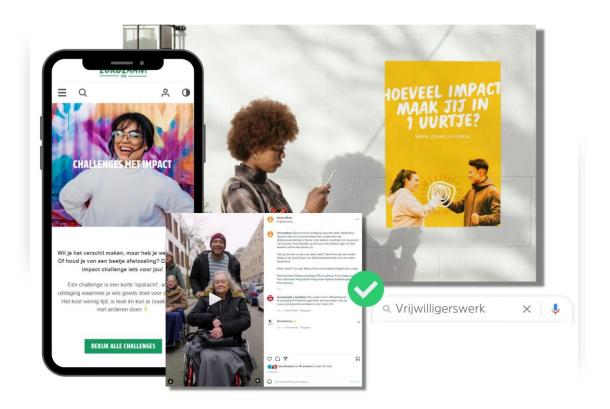
- How to eat the elephant
 - Split tasks or dates
- Organise activities so people can 'taste'





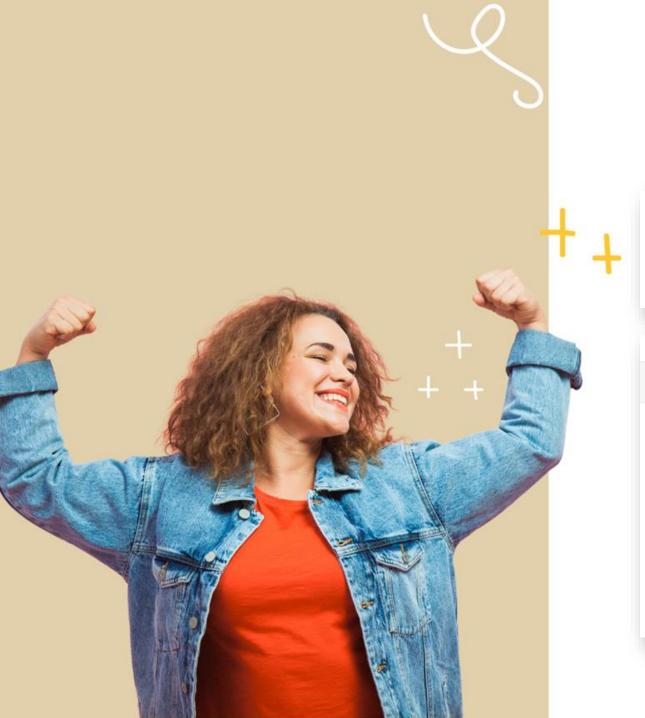
TIPS

Finding young volunteers



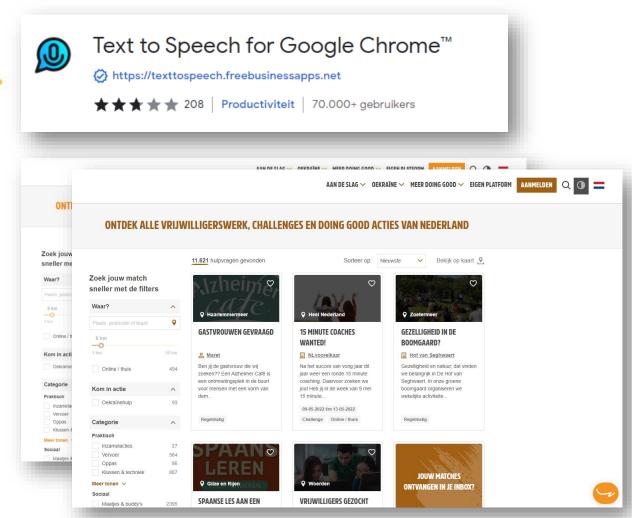
Furthermore:

- Use the right channels
- Ask a youngster to write your text
- Be clear and precise (and flexible afterwards)



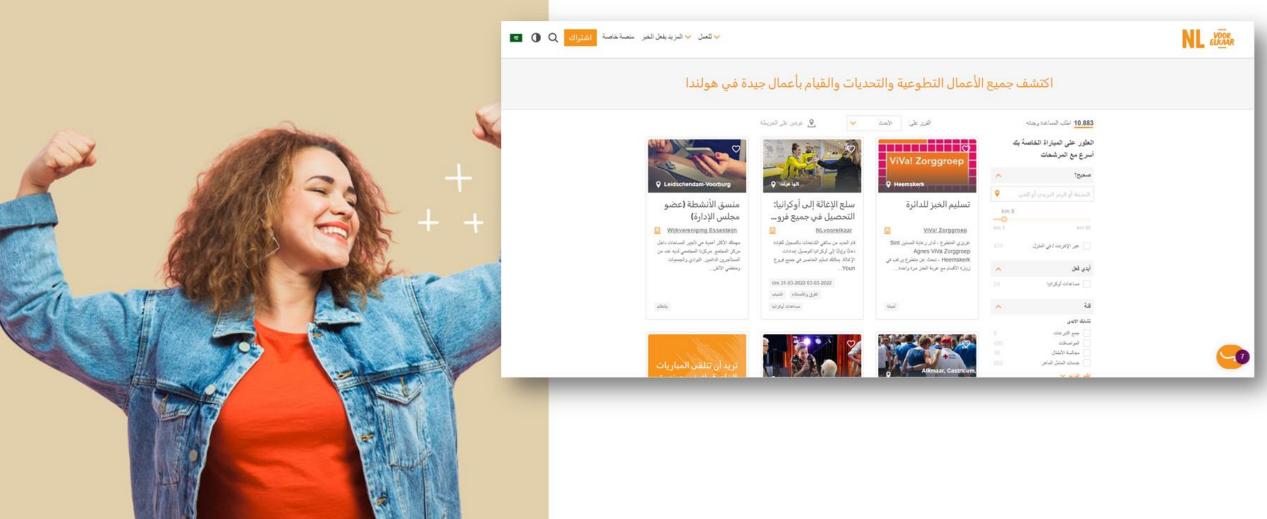
TIPS

Accessible for EVERYONE



TIPS

Language partner volunteers: last year rise in demand +42%



New volunteers: Employee volunteering

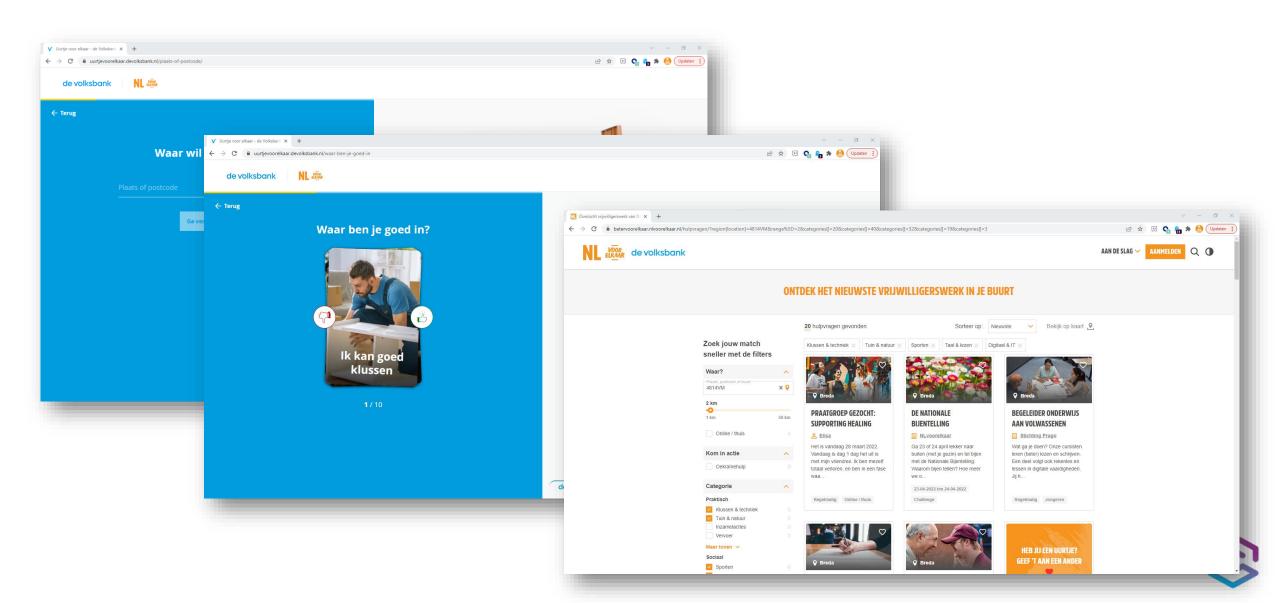






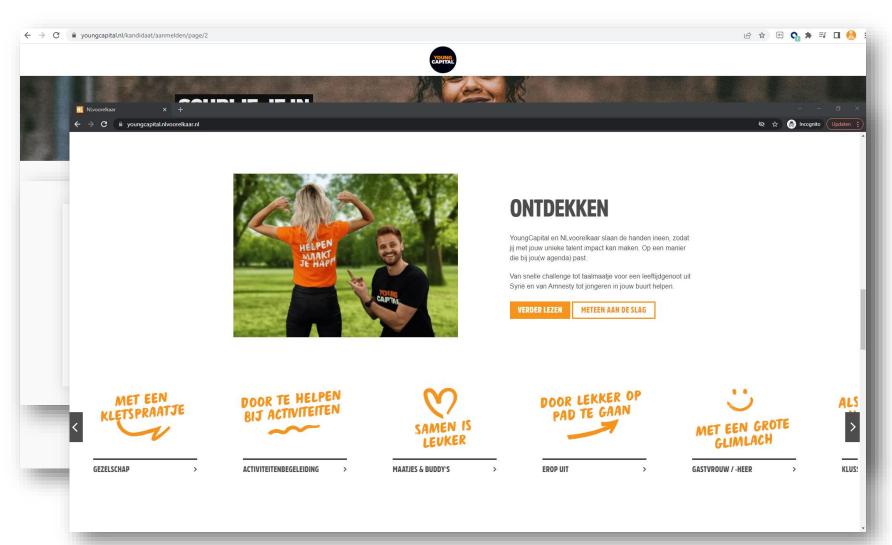






New volunteers: Employment agency





- >10.000 matches
- < 2 years





Free copy!



EBOOK TRENDS VOLUNTARY ACTION

2022



TREND8:

YOUTH & VOLUNTEERING



Young people do want to volunteer, the sector is not aging.

This beautiful statement by Lucas Meijs will return to our platforms as a trend this year. Some framing is important: The Netherlands is aging, that's a fact. And because half of the Netherlands volunteers, they are also aging. But volunteers on our platforms are certainly not aging faster than the demographic trend! In fact, in 2021 the influx of new volunteers was younger than ever.

2021: YOUNGEST VOLUNTEERS EVER

The average age of new volunteers will remain 40 in 2021. The fact that the average remains the same is because more people over 80 are also taking part. Because the percentage of younger volunteers is higher than ever. 50% are younger than 40 and 25% are even younger than 25. Our platforms match the needs of this group well; for example, young people give finding volunteer work through our platform an 8.0.

The willingness of young people to volunteer more in 2022 is also again the highest of all age groups. A whopping 54% of volunteers under twenty say they want to volunteer more in 2022 than in 2021. 43% of those in their twenties and 47% of those in their thirties want to do more. That's a lot higher than average (39%).

Among the "new faces", people who have never volunteered or have not volunteered in the past 5 years, we find strikingly the same distribution under

and over the age of 40. Only volunteers up to 20 years of age are relatively more likely to be unfamiliar with volunteering, logical given their age.

REALLY NICE THAT THERE IS A LOT OF OPPORTUNITY FOR YOUNG PEOPLE TO GET INVOLVED! THERE IS A LOT OF DIVERSITY IN THE DIFFERENT TYPES OF VOLUNTEER WORK, I ENDED UP CHOOSING TO HELP OUT IN A CARE CENTER."



Where you do see the influence of age is when you look at the total realized hours of volunteering from the age groups. It's logical too: after retirement, you easily achieve 8 hours or more of volunteer work per week while younger people (as in: under 50) really have to prioritize to set aside an average of 2 hours per week for this.

CHALLENGES POPULAR WITH YOUNG PEOPLE

In 2021, we introduced impact challenges on our platforms: a low-threshold way to do something good where you can get started independently (together with friends) and make a difference within an hour. In total, 8% of the matches made by volunteers on NLvoorelkaar.nl were made on an impact challenge. But challenges are more popular among young people: 21% of the matches of volunteers under 40 were made on a challenge. Among people in their twenties, this even rises to 32%!

Writing a card for the lonely elderly, for imprisoned activists through Annesty international and the neighborhood clean up were the most popular impact challenges in 2021. This was the same for young people, however, the Amnesty challenge stands out: 14% of challenge participants under twenty participated in this vs. an average of 7% of all participants. Among people in their thirties, the online mapping of a disaster proved very popular: this challenge finished in second place with 7% of all participations in this age group. Challenges such as Garden Bird Day and children's stray book library were not at all popular with younger challenge participants.





